

## Network Technical Service Solution Manager

Ref. 212840

We are looking for a Network Technical Service Solution Manager in Madrid. Our client is a leader telecommunications vendor.

### Main Responsibilities:

- To drive the services business growth in assigned accounts or business department.
- To develop and carry out services marketing activities and customer engagement programs.
- To innovate and customize services solutions meeting according to customer requirements.
- To prepare and present services solutions.
- To build up and maintain the relationship with clients.
- To negotiate with customers for relevant technical and commercial terms when signing the contracts.
- To drive the cross-functional operation ensuring an effective services solution preparation and post contract execution.
- To collect, process and report marketing information to upper level managers.

### Qualifications

- BSc in Telecom or equivalent. MBA or MSc is preferred.
- At least **10 years** technical experiences in GSM/WCDMA/LTE profession services marketing or services delivery.
- Experiences in services marketing or sales are necessary.
- Deep understanding of Europe telecommunications market, culture and protocol.
- Good skills in communication, presentation and proposal writing.
- Pro-activeness, flexibility, persistence and perseverance.
- Fluent in English.

### What we offer:

We offer a professional career in one of the leading telecommunication companies, challenging work and competitive salary package.

If you are interested in this offer or you know someone who might be, please send your CV in Word format to [clara.cortines@robertwalters.com](mailto:clara.cortines@robertwalters.com)